

responsAbility Social Investments AG is one of the world's leading social investment companies. With its investment products, responsAbility enables people at the base of the global income pyramid to have access to markets, information and other services important for their development. responsAbility is backed by well-known Swiss financial institutions and a social venture capital company.

For our Debt Investments Department, we are seeking to employ an experienced

Head of Debt Investments

This function is conducted in relation with our investment funds' global activity to refinance microfinance institutions with senior and subordinated debt. You will be mainly responsible for the following tasks:

- Team management of investment officers in the head office and local offices (mentoring, supervision and leadership)
- MFI relationship initiation and management, key account management for MFI networks
- Credit risk analysis of the counterparty risk of MFIs and their market risks within the region, both on-site and off-site, involving due diligence and scoring exercises
- Interaction with the investment committee and the transaction management unit of responsAbility to implement transactions
- Monitoring of portfolio MFIs as well as of the markets in which they are operating, leadership in work-out situations
- Strategy, process and systems development for all aspects of our debt investment operations
- To a limited extent, debt investment management in non-microfinance areas

You will be based in Zurich. Travelling to microfinance markets and relevant conferences will enrich your work.

To fulfil these requirements, you possess:

- Minimum five years experience in the assessment or financing of MFIs or retail financial institutions
- Experience in working in emerging markets
- In-depth knowledge of microfinance markets and a network of relevant contacts would be an asset
- Degree in economics, business administration, finance, or a related field
- Excellent oral and written English, conversational Spanish, additional language skills would be an advantage
- Strong analytical, writing and presentation skills
- Strong communication, representation and intercultural skills
- Strong management and organisational skills and experience
- Interest in and enthusiasm for social investments

To apply for this position, please send your full application (CV, motivation letter stating possible starting date and salary expectation, ideally together with testimonials, diploma) to Mr. Oliver Kuhn who undertakes the pre-selection process.

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