

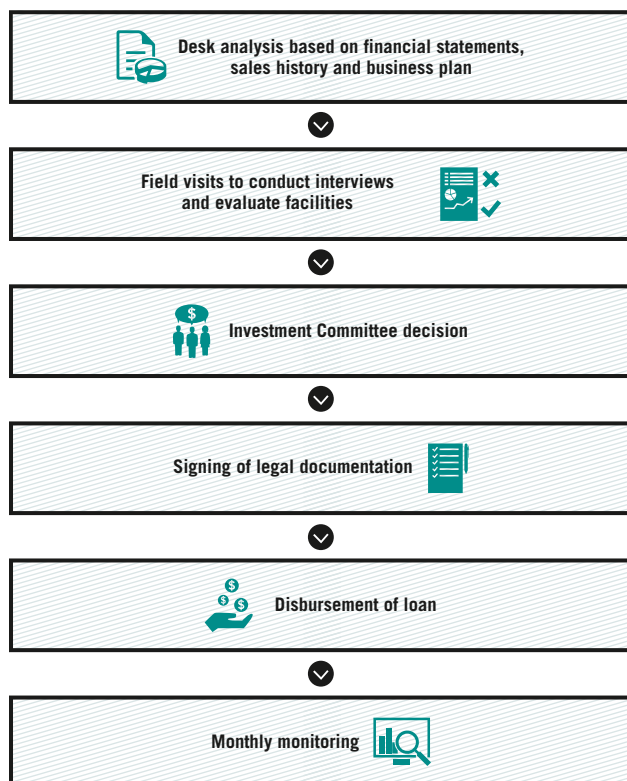
FINANCING SOLUTIONS FOR BUSINESSES ACROSS THE ENERGY ACCESS VALUE CHAIN

WE FINANCE YOUR GROWTH

Through our managed funds, responsAbility is one of the world's leading private investors in developing economies and emerging markets. We aim to serve as a flexible, reliable and prompt source of debt financing for organisations operating along the entire energy access value chain, including manufacturers and distributors of modern energy products as well as energy asset finance companies.

INVESTMENT PROCESS

We apply a rigorous process from the initial assessment of eligibility to the completion of due diligence and the conclusion of the final transaction. Once the due diligence process has been performed, and assuming full documentation has been obtained, it takes around eight to ten weeks for the loan to be disbursed.



BENEFITS FOR INVESTEES

- Flexible solutions structured according to the financing needs of investees
- Reliable, stable and expanding source of funding that can grow progressively with the investees' business
- Access to responsAbility's well-established networks and strong ties to the investor community
- Ability to provide operational support to investees through a Technical Assistance Facility

TERMS AND CONDITIONS

responsAbility offers financing in the following form:

- Financing amounts: USD 500,000–USD 4,000,000
- Debt financing with maturities between 6 and 36 months
- Interest rates in line with market rates and risk profile
- Disbursements and repayments structured according to cash flow projections
- Funding in USD, EUR or selected local currencies
- Other structuring features possible
- Access to a Technical Assistance Facility

INVESTMENT CRITERIA

Eligibility for investment includes the following criteria:

- Commercially viable business models within the energy access value chain (energy efficiency or renewable energy)
- A clear commitment to environmentally and socially responsible operations
- At least USD 1 million in total sales within the last 12 months
- A business track record of at least two years
- A business plan containing projections
- Ability to provide key monthly business information and annual reports containing financial and social indicators

SUSTAINABLE ENERGY SPECTRUM

Distinctive goals, joint impact

responsAbility has developed a multi-pronged approach to providing adequate financing to promote energy access, renewable energy and energy efficiency initiatives in developing and emerging markets. In addition to its activities dedicated to energy access, responsAbility is the investment manager of a global climate fund. It primarily provides refinancing to local financial institutions which on-lend to renewable energy and energy efficiency projects yielding CO₂ savings in excess of 20%. In addition, it can provide long-term financing to select direct investments. responsAbility also manages a holding company that builds, owns and operates small-scale renewable energy projects (e.g. hydro plants) in East Africa.

ENERGY SECTOR DEVELOPMENT		RESPONSABILITY MANAGED FUNDS	
Energy Access	<ul style="list-style-type: none"> Develop off-grid solutions for accessing sustainable energy Financing companies to scale up innovative energy access solutions 	Global energy access debt fund	
Energy Efficiency (EE)	<ul style="list-style-type: none"> Energy saving or energy efficiency projects in different sectors Financing through lending to financial institutions or direct investments 	Climate fund mainly providing refinancing to local financial institutions for EE/RE projects; selected direct investments	
Renewable Energy (RE)	<ul style="list-style-type: none"> Direct production of renewable energy leads to reliable, clean and affordable energy supply Minimizing greenhouse gas emissions 	Holding company which builds, develops, owns and operates small-scale renewable energy projects (Africa)	

CONTACT

If you are interested in obtaining financing from funds managed by responsAbility, please contact us to discuss the next steps in the investment evaluation process. Please visit www.responsAbility.com or send an e-mail to one of the following addresses:

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